

Negotium makes migration from Lotus Notes to Office 365 easy with BitTitan

OVERVIEW



Microsoft Gold Partner
Negotium specializes in helping its customers implement and deploy Microsoft CRM,

collaboration and infrastructure solutions. Migrating its client Texel from Lotus Notes to Office 365, Negotium used BitTitan MigrationWiz® for the project, and successfully completed the migration in less time, with great customer satisfaction.

CHALLENGE

Negotium's customer was a long-time user of the Lotus Notes platform from IBM and owned multiple Domino servers to host their messaging system. The company chose to move to Microsoft Office 365 not only for the messaging system but also to give its employees a global collaboration platform.

"The migration project from the IBM messaging solution to the cloud-based Microsoft solution was very interesting and challenging since these technologies don't have a lot in common," said Bastien Couve, infrastructure consultant, Negotium. "It's a real challenge to take the data inside one Lotus Mailbox and transform it to fit the Exchange Online platform. However, the migration of emails, calendars, contacts and tasks have been a success with the help of BitTitan."

SOLUTION

Negotium understood that, given the complexities of Lotus Notes, automating the process would go a long way in helping its customer get up and running quickly on Office 365. By leveraging the largest global migration infrastructure in the world, they were able to use MigrationWiz to complete the migration quickly, eliminating the need for special training or personnel, and also cutting costs.

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Bastien Couve
Negotium

- **Simplified cross-platform migration of Lotus Notes to Office 365**
- **Eliminated the need for remote desktop connections with DeploymentPro**
- **Kept project costs low and maximized profitability**

RESULTS

"The MigrationWiz web interface is very intuitive," said Couve. "You don't have to be a Lotus Notes or an Office 365 expert to start migrating some content."

An important benefit of the MigrationWiz web-based interface is the centralization of data and projects in one web site that is accessible from any computer that has an Internet connection.

"When you're migrating over the weekend, BitTitan helps save time because you only have to connect to one website. You can start the migration without using any remote desktop to connect to your server or use a VPN connection," Couve said.

Also, KPIs displayed on the web interface provide helpful information about how many objects have been migrated so far, the number of errors encountered, and the network speed. This provided up-to-the-minute status of the migration project.

"Installing the migration software is very easy and didn't require any intervention on the Domino server side—we simply followed the steps provided on the BitTitan Knowledge Base website, which has a lot of content with multiple screenshots to make it easy to see what to do," Couve said.

Negotium plans to use BitTitan for future customers as well. "We chose BitTitan products because they are easy to use," Couve said. "You can schedule migration tasks and do incremental migration, plus, because the support team is really quick to answer questions, you have a round-the-clock support team at your back. They have the expertise to help you with your problems. We trust BitTitan to make it easy for us to serve our customers."

BitTitan is the cloud services enablement leader, delivering solutions that help partners sell, onboard, and service cloud technology. BitTitan's solutions are cloud-based and save time, money and resources without sacrificing security. Partners have used BitTitan's globally recognized products, including MigrationWiz®, to help more than 75,000 global customers transition millions of employees seamlessly to the cloud. For more information, visit www.BitTitan.com.

